

GENERAL MANAGER – OPERATIONS & SUPPLY CHAIN

"Senior leader with comprehensive experience in sales management, finance, engineering, and project management, production management, inventory control, and Lean manufacturing to lead teams towards efficiency and success."

Innovative and productivity-driven engineering executive... with keen ability to discover process improvements and introduce company-wide efficiencies that are recognised on a global level. Utilise diverse experience in customer care, supply chain, warehousing, distribution, logistics, and manufacturing to deliver cost-effective quality products at the right time and place.

Lean manufacturing expert... who applies in-depth knowledge of business processes to implement Lean methodologies throughout entire business units and attain green status quickly and efficiently. Tactical engineer with innate ability to see continual and incremental improvements, execute significant cost-savings procedures, and implement global processes that sustain the competitive advantage while increasing customer value.

VALUED EXPERT IN

- Operations Leadership
- Supply Chain Management
- Lean Manufacturing
- Performance Management
- Change Management
- Transport & Logistics
- Mining Resources & Energy
- Process Improvements
- Engineering & Manufacturing
- Inventory Control & Procurement
- Distribution & Warehousing
- Team Leadership & Development

CAREER HIGHLIGHTS & IMPACT

BANKS ENGINEERING ■ Rowville, VIC ■ 1989 – Present

World leader in motion and fluid control technologies delivering exceptional solutions to improve the efficiency of customer equipment.

OPERATIONS DIRECTOR – AUSTRALIA & NEW ZEALAND (2017 – Present) & NEX SALES DIRECTOR (2017)

Reviewing processes to realise significant annual cost savings

Realised \$190K in annual freight and duties savings – Reduced inventory \$2.7M and saved \$300K in operations annually.
Achieved \$9M in NEX sales, which exceeded sales target 5% in ANZ.

OPERATIONS MANAGER (2008 – 2016)

Implementing successful company-wide lean initiatives

Achieved green Lean status—one of only a few IMI companies worldwide.
Increased Lean score 28 points to 76%. – Maintained 9.3 HSE score. – Improved Operation Efficiencies to 72%.

INVENTORY MANAGER (2000 – 2008)

Streamlining processes & implementing KPIs to drive staff towards success

Reduced production lead times from 5 days to 2 (maximum 3 days).
Developed and delivered inhouse training workshops for internal sales and inventory staff to improve product knowledge.

SENIOR PROJECTS ENGINEER (1992 – 2000)

Enabling increased efficiencies throughout engineering processes

Decreased engineering quotation turnaround time 57% from 7 days to 3 days.

EDUCATION & PROFESSIONAL DEVELOPMENT

Disruptive Management Course, Harvard Business School (Online)

Master of Business Administration with Major in Finance, Australian Institute of Business

Certified Supply Chain Professional, Australasian Production & Inventory Control Society (APICS)

Diploma in Business Operations Management, Australasian Production & Inventory Control Society (APICS)

Production & Inventory Management Certification, Australasian Production & Inventory Control Society (APICS)

Bachelor of Mechanical Engineering, Karnataka University